

**Are you interested in innovative medical technology products and do you like the hospital environment?**

# NEXON

## MEDICAL

We are a young, dynamic family-owned medical technology company based in Oberkirch/Sursee (LU). Our focus is on minimally invasive treatment methods in spinal surgery. Our clients include hospitals, which we support with implants, instruments, and advanced technologies. Over the years, we have become one of the most important partners for spinal surgeons in Switzerland.

You have the opportunity to complete a trainee (12 months) with us in order to develop into a Junior Product Specialist incl. PM & Sales Specialist to develop further in the company following the trainee. During this time, you will gain valuable insights into the various activities of our medical technology company and participate in numerous surgeries in hospitals in the Western part of Switzerland.

## **TRAINEE JUNIOR PRODUCT SPECIALIST INCL. PM & SALES (FOR SUISSE ROMANDE)**

### **START: IMMEDIATELY OR BY ARRANGEMENT**

#### **YOUR MAIN TASKS:**

- **Product Specialist / Surgical Support (workplace in hospital):**
  - Acquire clinical expertise to assist physicians and nursing staff before and during surgeries
  - Collaboration in the development of training programs (internal and external customers)
  - Co-responsibility in the management of loan sets (Surgery instruments)
  - **Possibility to develop as Product Specialist / Surgery Supporter**
- **Product Management (PM) / Marketing:**
  - Collaboration in product management (market research, conception & realization of market launches of new products, etc.)
  - Development and implementation of marketing measures (website, mailing initiatives, organisation of exhibitions/congresses, etc.)
  - **Possibility for development as Product Manager or Marketing Manager**
- **Sales Specialist / Medical Consultant:**
  - Acquisition of product knowledge in order to deeply understand the advantages and features
  - Preparation for and participation in interviews with surgeons
  - Organisation of road shows, cross-selling in surgeries and congresses
  - **Possibility for development as Sales Specialist for surgeons**
- **Others:**
  - Cooperation in other tasks & projects (e.g. sales support, quality management etc.) as required

#### **YOUR PROFILE:**

- Degree in health sciences and technology, human medicine or natural sciences
- Interest in the hospital environment and identification with medical technology products
- Dedicated person with systematic, goal-oriented working methods and great willingness to provide services
- High degree of independence, reliability and initiative
- Ability to handle multiple projects simultaneously and meet deadlines
- Good communication skills, willingness to build relationships with customers
- Readiness for continuous professional development
- Above-average motivation, as well as entrepreneurial thinking & acting
- Excellent knowledge of French, good knowledge of English, knowledge of German is in addition
- Resident ideally in central French-speaking Switzerland (around Fribourg/Lausanne) and willing to travel (mainly within Switzerland) & driving license

## OUR OFFER:

- Entry into the medical technology industry with an interesting, instructive training program
- Very versatile and exciting tasks with innovative products & technologies
- Opportunity to gain insight into many areas and take on increasing responsibility
- Future-oriented, growing company with motivated, young and dynamic team
- Permanent position after the trainee with good development opportunities
- Since our group of companies is also internationally active, there is the opportunity to provide Surgery Support abroad from time to time, if desired

We are looking forward to receiving your complete application for this or one of the other vacancies (vgl. [www.nexonmedical.ch](http://www.nexonmedical.ch) and [www.stoecklimedical.ch](http://www.stoecklimedical.ch)) by e-mail to the following address: [hr@stoecklimedical.ch](mailto:hr@stoecklimedical.ch). We are also happy to answer your questions by phone (Luana Banz, 041 925 66 66) – we look forward to hearing from you.